

10 Steps to Recession/Virus Proof Your Speaking Business



Balance negative in (news) with positive in (learning).



Check in with all clients (be proactive).



With clients, take the stance "I'm ready to serve... What do you need from me?"



Offer webinars/remote learning while waiting for rescheduled gigs.



Work hard on your mindset daily (meditate, visualize).





Make time at home an intentional and #ProductiveQuarantine.



Take the opposite approach from scarcity and look for opportunities.



Keep your eye on the prize (5-year vision).



Focus on the good stuff. Practice what you can be grateful for daily.



Plan how you'll manage this even better next time (comfort fund).